



### CURRICULUM VITAE

Solopchenko Diana

MANAGING PARTNER AT **SOLOPCHENKO.COM**<sup>1</sup>

#### CONTACTS

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birth: Moscow

#### EDUCATION

- 2013 - 2015: **Pericles, LL.M.**  
Global Business Law Program. Courses: M&A, Securities, Banking and Finance, Legal writing, PPP & Infrastructure, Contract Law, Introduction to American Law, Introduction to European Law, International Law and Arbitration, Business Organizations, White Collar Crime, Oral Advocacy, Professional Responsibility, International Trust Law.
- 2007 – 2011: **Lawyer. Kutafin Moscow State Law University**  
Higher education, Specialist, Company Law. Thesis title: “Reorganizing procedure of legal entities”.  
Diploma with honors, excellent marks for 31 exams out of 33.
- 2002 – 2007: **Translator / Interpreter. Moscow Institute of Linguistics**  
Higher education, Specialist, Faculty of Linguistics and Intercultural Communication.

#### LEGAL CONSULTING EXPERIENCE (more than 5 years)

2014 – till present date. **Managing Partner at SOLOPCHENKO.COM.**

Official web-site: [www.solopchenko.com](http://www.solopchenko.com)

##### Key projects:

- **Full legal support of daily business issues of a legal entity. Contract drafting.** Client - *a large advertising and production corporation*. Assisting in settling disputes with its counterparties, provision of daily legal assistance, provision of legal documents, writing sale and purchase agreements, agreements on termination of contracts, supplementary agreements;
- **Legal consulting in real estate donation procedure.** Step-by-step consulting in real estate donation procedure between individuals with full legal support including drafting donation agreement and registration of transfer of real estate rights with ROSREESTR;
- **Litigation on pension issues.** Successful representation of client’s interests in Court of general jurisdiction, in Appeal and Cassation court;
- **Litigation on labour issues.** Successful collection of remuneration owed to employees.
- **Pre-trial mediation.** Drafting claims to counterparties, etc.

2013 – 2014: **Associate, Gide Loyrette Nouel (International Law Firm)**

##### Key projects:

- Advising a client on acquisition of a large transport-logistics company, DD and risk analysis of corporate issues (*“Boston-Continental” Ltd.*);
- Drafting and amending documents for various infrastructure projects (state purchase contracts, concession, PPP);
- Representing clients’ interests in tender (auction) procedures on the part of tender (auction) organizers; on the part of tender (auction) participants; preparing and handing in the necessary documentation for participation in tender (auction) procedure (tenders launched by *Sberbank* on provision of consulting services, tender on construction of dry-cargo port harbor *“Taman”* in cooperation with *AT-Kearney*, an international consultant, etc.);

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<sup>1</sup> **SOLOPCHENKO.COM** is a group of independent lawyers and translators/interpreters. Started in 2011 by Diana Solopchenko, lawyer (LL.M) and translator with more than 5 years of experience in both legal consulting and translation/interpreting services provision, the Group nowadays is rapidly increasing its scope of work with both individuals and legal entities. The main aim of the Group – highest quality of services provided, client-oriented approach, provision of documents compiled thoroughly and in consistence with best standards.

- Drafting and amending the Model CIS PPP Law for EBRD (*European Bank for Reconstruction and Development*);
- Drafting and amending the project of the Federal Law “PPP agreements”;
- Advising the Ministry of Economic Development of the Russian Federation on international infrastructure projects practices, on PPP issues legislation development in Russia;
- Advising on 12-tonnes commercial vehicles restrictions issues in interaction with State authorities (*Mintransport, Rosavtodor, Minfin and others*);
- Advising a concessionaire (*a loaner of Sberbank*) on concession project issues and suretyship agreements.

#### **2011 – 2013: Junior Associate, “Yukov, Khrenov and Partners” Law Firm**

##### **Main responsibilities:**

- Drafting contracts (SPA, investment, real estate, oil delivery, dealer’s and consignment);
- Due diligence;
- Drafting legal opinion letters and memoranda, commenting on updates of legislation, performing legal research;
- Cooperation with State Authorities: Federal Antimonopoly Services for receiving prior approval on transaction; Federal Tax Service; Federal Bailiff Service; The Federal Service for State Registration, Cadastre and Cartography – Rosreestr; the Federal Service of Financial Market; the Department of Internal Affairs;
- Representing Clients’ interests in court procedure, drafting appeals, cassation appeals, supervisory appeals, appellate requests and other requests.

##### **Key projects:**

- Advising a buyer on receiving a pre-approval on acquisition of 99,9% voting shares of the target company from the Federal Antimonopoly Services of the Russian Federation, due diligence of the target company. The target company was a profitable investment because of its assets - a large land plot on *Bolshaya Polyanka, Moscow (the buyer - MikroFinansovayaOrganisatsiya “24 chasa”, Ltd., the target company - OJSC “439 Centralnaya Kartograficheskaya Fabrika”)*. The affirmative FAS decision received;
- Due Diligence of a target oil and gas company (*“Zhivoy Istok” Ltd.*) and its debts against creditors, on the issue of its attractiveness to a possible buyer. The DD included analysis of its agreements, loans, credits, analysis of bankruptcy procedures possibility against the company (main creditor - *Dougal International Limited*), analysis of the effective and possible civil and Arbitrazh procedures against the company, analysis of profits and losses of the company;
- Advising an investor on legal risks regarding the buy-out of a building in private ownership (the main risk is focused on the underground construction - a bombshelter in federal ownership), analysis of the construction legal status and its usage conditions;
- Advising an investor on aftereffects and legal risks of unilateral termination of investment contract by the Government of Moscow acting as a counterparty, a land plot and a building on *Smolenskaya Sq., Moscow*;
- Advising a creditor on debt recovery within bankruptcy procedures, advising on bringing the supervisory persons to liability, advising on dismissal of the bankruptcy officer from his position (*Parex Bank (creditor) v. Oleg Deripaska (supervisory person), third party - Vuokatti Kareliya (the debtor)*);
- Representing the interests of a General Director in a civil case after illegal fire from an oil company (*OJSC “Moskovskaya Neftanaya Kompaniya”*);
- Working out the judicial position for a large USA corporation on termination of contracts, claiming compensation of expenses and damages in court, providing legal opinion on aftereffects resulting from the bill of exchange provided without consideration (*Loral Space & Communications Holdings Corporation (USA) v. GlobalTel (Russia)*).

#### **2009 – 2011: Legal Assistant, CJSC “VTB Capital”**

Legal translation, participation in due diligence, legal research, comments on updates of legislation, checking updates of internal policies and communicating them to colleagues, preparing cover letters, sending requests to counterparties re provision of closing documents, coordinating approval procedure of agreements according to internal policy, amending sale and purchase, delivery and shipment agreements.

#### **2007 – 2009: Legal Secretary, “Skadden, Arps, Slate, Meagher and Flom, LLP”**

Legal translation; drafting accountant reports; amending legal documents, drafting transaction structures and legal entities corporate group schemes; assisting partners and attorneys from the UK and the USA in transactional procedures.

**ACHIEVEMENTS IN WRITING**

2011 – 2013: **publications**<sup>2</sup>

- **articles in UK magazines:** “Financier Worldwide”, “Acquisition International”;
- **articles in Russian magazines:** “Mergers and Acquisitions”, “Khozyaistvo i pravo”, “Rinok Tsennih Bumag”, “Aksionerny Vestnik”, “Korporativny Yurist”, “Ezh-Jurist”;
- **interview and comments in:** “Kommersant”, “Doing Business 2012”, “IFLR 1000”, “Vestnik of the Federal Arbitration Court”, “Pravo.ru”, “Arendator.ru”.

2004: Awarded by the Ministry of Education of Russia for “The best students’ scientific work”.

**ADDITIONAL EDUCATION**

2011, 2010: Course of lectures. “**M&A transactions and cross-border Company Law**” by Andrei Dontsov and Irina Dmitrieva from White&Case, Sergei Zakharov from Clifford Chance.

2010: 2-week intensive course of Legal English with an English native speaker (Lawyer). “**Advanced Legal English**” at English language International.

**PROFESSIONAL SKILLS**

**English**

■ fluent at the advanced intermediate level  intermediate  can read and write

**Finnish**

fluent at the advanced intermediate level  intermediate ■ can read and write

**Legal resources and databases**

Westlaw International, LexisNexis, Findlaw, Consultant, Garant

**REFERENCES:** excellent references are available from all of my former employers, please ask me to provide you with them if needed (including references from Partners of Law firms, heads of legal departments, etc.).

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<sup>2</sup> Full list of publications and reports is provided in Annex 1 attached to the CV.

## ANNEX 1

**Articles and reports in UK/USA magazines**

- 1) “**Financier Worldwide Magazine**”, UK. Article "Investment contracts with the Government of Moscow acting as a counterparty", 10/2012 ([download](#));
- 2) “**Acquisition International Magazine**”, UK. Article “Perspectives development of business in Russia in 2012”, 01/2012 ([download](#));
- 3) “**IFLR-1000**”, UK/USA. Report, 02/2012;
- 4) “**Doing Business 2012**”, “Doing Business in a More Transparent World. World Bank Group”, USA. Report “Protecting Investors – The Russian Federation”, 02/2012.

**Articles in Russian magazines**

- 1) “**Akcionerny Vestnik**” No. 01/2012, Article “Best type of reorganization” ([download](#));
- 2) “**Mergers and Acquisitions**” No. 6 (112), 2012, Article “Territorial jurisdiction as means to acknowledge the existence of a branch of a legal entity” ([download](#));
- 3) “**Khozyaistvo i Pravo**” No. 11, 2012, Article “Income tax of individuals working in foreign legal entities” ([download](#)). Link to original source: <http://www.lawlibrary.ru/article2254204.html>;
- 4) “**Korporativniy Jurist**” No. 03/2012, Article “Issues in real estate litigation” ([download](#));
- 5) “**Korporativniy Jurist**” No. 05/2013, Article “Changes in legal practice of real estate mortgages registration” ([download](#));
- 6) “**Securities Market**” No. 07/2013, Article “Promissory note without counter provision” ([download](#)). Link to original source: <http://www.rcb.ru/rcb/2013-05/218005/>;
- 7) “**Pravo i Bezopasnost**” No. 3-4 (45) 2013, Article “Modern ways of combating terrorism and extremism”, pages 51-56 ([download](#)). Link to original source: <http://www.law.edu.ru/article/article.asp?articleID=1559079>;
- 8) “**Rossiyskiy Sledovatel**” No. 6, 03.2014, Article “New tendencies in development of legislation on terrorism and extremism in the Russian Federation and abroad” ([download](#)). Link to original source: <http://elibrary.ru/item.asp?id=21376940>;
- 9) Newspaper “**Ezh-Jurist**” No. 12, 03.2013, Chapter “Law and Society”, Article “Economic ways of combating terrorism” ([download](#)).

**Reports and Comments in Mass Media**

- 1) **Vestnik of the Federal Arbitrazh Court of the North-Caucasian Region** No. 1 (11) 2013, Report “Court is not entitled to discuss the voidance of a voidable transaction at its own discretion” to the Decree of the Federal Arbitrazh Court of the North-Caucasian Region No. 32-20319/2011 dated August 23, 2012 ([download](#));
- 2) **Vestnik of the Federal Arbitrazh Court of the North-Caucasian Region** No. 1 (11) 2013, Report “Dissipating of assets by debt creation simulation” to the Decree of the Federal Arbitrazh Court of the North-Caucasian Region No. A32-25295/2010 dated September 12, 2012 ([download](#));
- 3) “**Odnako**” January 31, 2014, commenting for Article by Olga Dolgova “Industry unions and associations are not stable”. Link: <http://www.odnako.org/magazine/material/soyuzi-rushimi/>;
- 4) Business web-portal “**BFM.ru**” dated November 25, 2012, commenting for Article by Tatiana Sokolova “Destroy or recognize: multi-flat houses in the territories of private living and construction category”. Link: <http://www.bfm.ru/news/200390?doctype=article>;
- 5) Commercial real estate web-portal “**Arendator.ru**” dated September 17, 2012, commenting for Article by Artem Bartkov “Detailed peculiarities of Russian admittance to the WTO”. Link: <http://www.arendator.ru/articles/63858-v-tonkostyah-sut-aspekty-vstupleniya-rossii-v-vto/>;
- 6) “**Kommersant Dengi**” No. 12 dated March 26, 2012, page 31, commenting for Article by Julia Pogorelova “Hopeless Khrushchev-era Houses”. Link: <http://www.kommersant.ru/doc-y/1900495>.

**Articles on Translation & Interpreting issues**

- 1) Digest “**Linguistics: Unity in Variety**”, Article “Peculiarities of translation of English apposition phrases into Russian (illustrated by publicistic text examples).” Moscow Institute of Linguistics, 2007 ([download](#)).